

*Campaign won a victory
but we need a commitment to
divestment*

TO STEERING COMMITTEE

THIS IS A REVISION OF OUR SECOND STATEMENT. PLEASE REVIEW AND ADJUST
BEFORE THE CONFERENCE CALL AUGUST 20.

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TIAA-CREF DIVESTMENT CAMPAIGN STATEMENT

TIAA-CREF CONTINUES TO DO BUSINESS WITH THE SOUTH AFRICAN REGIME

TIAA-CREF is the largest private pension plan in the world, with nearly 800,000 members from 3,600 educational institutions and an investment portfolio of more than \$45 billion.

TIAA-CREF invests over \$7 billion of our savings in companies that do business in South Africa -- more than the total divested by universities, colleges, cities, states and pension funds to date.

In October 1985, we called on TIAA-CREF to require its portfolio corporations doing business in South Africa to make a public commitment to withdraw if the minority government refused to take concrete steps toward complete abolition of apartheid.

In December 1985, TIAA-CREF managers published an advertisement arguing against the concept of divestment and stressing that the Board would respond to corporate presence in South Africa only through shareholder actions.

In July 1986, TIAA-CREF revised its statement on investments and South Africa, asking some 160 corporations to leave South Africa. TIAA-CREF called on U.S. corporations in South Africa to withdraw because of financial risk and the impossibility of influencing the South African regime to abandon apartheid. But, TIAA-CREF stated that it would take action only through shareholder resolutions.

Shareholder resolutions have proven ineffective in altering the conduct of large multi-national corporations such as those in which TIAA-CREF invests.

TIAA-CREF's position continues to be morally indefensible. The use of shareholder resolutions allows TIAA-CREF to continue to profit from apartheid while claiming to take action against it. U.S. business in South Africa fuels the violent apartheid system with essential material resources and draws a veil of legitimacy over a vicious criminal system.

TIAA-CREF continues to use our savings to perpetuate oppression in South Africa and Namibia by investing in the apartheid system -- a system that is antithetical to our values.

We call on TIAA-CREF to immediately commit itself to divest from U.S. companies that remain in South Africa and Namibia and to complete the process within three years.

TIAA-CREF MUST WITHDRAW OUR UNWILLING SUPPORT OF APARTHEID

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